

Netherlands Moldova Business Forum

#NLMDbuildingbusiness



Why Moldova?

1

Reform minded government.

Since June 2022, an EU candidate country.

2

Open market economy

44 free trade agreements: ao EU DCFTA, CEFTA, GUAM, CIS, Turkey, UK.

3

Strong in agrifood

20th largest wine producer worldwide, 4th in oilseed export, 7th in plum export, 13th in apples as well as Europe 6th largest exporter of organic wheat and grapes exporter.

4

Attractive digital economy.

Moldova Innovation Technology Park is the first E-park in Europe. Fixed taxation of only 7% on turn-over. Currently, more than 1250 residents from 45 countries.

5

Growing manufacturing base

for machine building, automotive parts, textiles, footwear, furniture, electronics, and pharmaceuticals.

6

Public tendering opportunities

in renewables, water, bridges, road and rail.

7

Well established business services sector

banking, accounting, marketing, invoicing, legal services, payments, call centers. Fast digital infrastructure: 100% mobile penetration, 98.2% optic fiber coverage network at particularly low broadband costs.

8

Competitive operational costs:

highly skilled workforce at reasonable salaries; majority is multilingual: mostly and Russian, also English, Bulgarian and Turkish. Advantageous rental prices, reasonable utility costs.

9

Investments incentives –

7 Free Economic Zones in 34 locations with more than 500ha for production of goods for export.

10

Friendly fiscal system

corporate income tax of 12%, VAT of 20% and lower for some industries.

Draft Program: NETHERLANDS - MOLDOVA BUSINESS FORUM

Working language:	English
Dates:	October 4-5, 2023
Venue:	Digital Park, Mihai Viteazul, str. 16

Arrival

Austrian Airlines | Tarom / Bucharest (OTP) - Chisinau (KIV) / direct flight

Day 1	Thursday, October 4th
09:15 - 09:45	- Transfer to Forum venue
09:30 - 10:00	- Registration + Welcome coffee
10:00 - 12:30	MOLDOVA – NETHERLANDS BUSINESS FORUM
10:00 - 10:35	WELCOMING OPENING <ul style="list-style-type: none"> - DUMITRU ALAIBA, Deputy Prime-Minister, Minister of Economic Development and Digitalization of the Republic of Moldova - H.E. FRED DUIJN, Ambassador of the Kingdom of the Netherlands to the Republic of Moldova - ION IORDACHI, General Director of Moldova Invest Agency
10:35 - 11:00	WHY DO BUSINESS IN MOLDOVA? <ul style="list-style-type: none"> - Business & Investment opportunities of Moldova. IGOR ȘTEFANEȚ, Head of Investment attraction and protection, Moldova Invest Agency - Regulatory framework for investment & business, PWC / TBC
11:00 - 12:00	DISCUSSION PANEL. DUTCH BUSINESS CASES IN MOLDOVA <ul style="list-style-type: none"> - Technosoft / TBC - Digital Services - Railtechniek van Herwijnen / TBC - Manufacturing - Millstream Dairy / TBC - Agriculture - DevelopmentAid / TBC
12:00 - 12:30	DISCUSSION PANEL. PARTNERSHIP FOR BUSINESS DEVELOPMENT <ul style="list-style-type: none"> - Netherlands Romanian Chamber of Commerce / TBC - Belgian Luxembourg Romanian Moldovan Chamber of Commerce / TBC
12:30 - 13:30	LUNCH & NETWORKING
13:30 - 15:00	BREAK OUT SESSIONS BY SECTORS / PARALLEL PANELS

DIGITAL SERVICES:

- MARINA BZOVÎL, Executive Director of Moldovan ICT Association
- OLIVER PRADO, President of ABSI Association / BPO and SSC sector
- VASILE BRAGA, Director of Creative Industry Association
- NATALIA DONȚU, Administrator of the Moldova Innovation Technology Park
- TECHNOSOFT / TBC

MANUFACTURING SECTOR:

- ELENA MAEVSKI, Director of Electronic Association Industry
- AURELIA SALICOV, President of the Industrial Park Association
- EDUARD ȚUGUI, Policy Adviser at the Ministry of Economic Development and Digitalization / Free Economic Zones
- RAILTECHNIEK VAN HERWIJNEN / TBC

AGRICULTURE SECTOR:

- ALEXEI MICU, President MOVCA Association / Organic agriculture
- IURIE FALĂ, Executive Director of Fresh Fruit Association
- CAROLINA LINTE, President of Milk and Meat Association
- MILLSTREAM DAIRY / TBC

15:00 - 16:00

ROUNDTABLE. CONCLUSIONS SUMMING UP / ALL DELEGATES

Rapporteurs will present partnership opportunities by sector.

16:00 - 16:20

COFFEE BREAK

16:20 - 18:00

- B2B based on registration list

18:00 - 18:30

Transfer to dinner

18:30 - 21:00

DINNER at ATYPIC Restaurant / Pushkin str, 44/1

Day 2

Friday, October 5th

09:15 - 09:30

Gathering at the meeting point

09:30 - 09:45

Transfer to Government building

10:00 - 13:00

MEETING GOVERNMENT OFFICIALS / TBC based on custom requests

- DUMITRU ALAIBA, Deputy Prime Minister, Minister of Economic Development and Digitalization
- VICTOR PARLICOV, Minister of Energy of the Republic of Moldova
- OCTAVIAN ARMAȘU, Governor of the National Bank of Moldova
- Others.

13:00 - 14:30

LUNCH

15:00 - 17:00

MEETINGS / FIELD VISITS / TBC based on custom requests

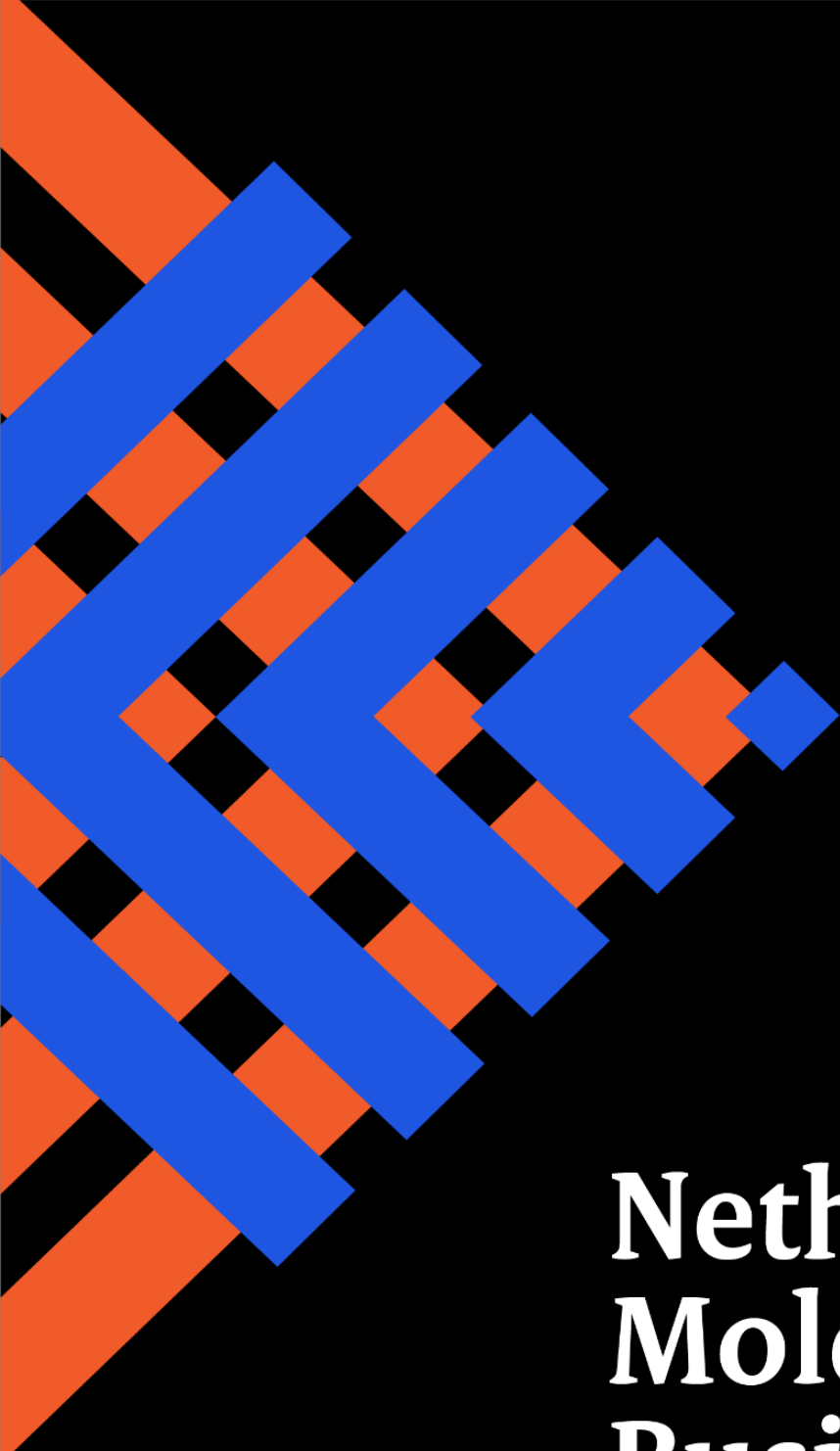
- Moldovan Banks Association
- European Business Association
- American Chamber of Commerce
- Moldova Fruct
- Wines of Moldova

Transfer to airport

↗ **DEPARTURE**

pick up Austrian Airlines / Chisinau (KIV)- Amsterdam (AMS) / stop Vienna Flight nr

pick up Tarom / Chisinau (KIV) - Bucharest (OTP) 06:40 / Flight nr



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